

# Tami Stainfield

CV 1980-1987

Name: Tami L. Stainfield  
1331 Vallejo Street  
San Francisco, CA 94109  
(415) 673-5628

NCR Corporation  
9 Peter Yorke Way  
San Francisco, CA 94109  
(415) 885-3648

Education: Sept. 1976 - June 1980  
Fall Mountain Regional High School, Langdon, New Hampshire

Sept. 1980 - Dec. 1985  
Indiana State University, Terre Haute, Indiana  
B.S. Computer Science, GPA: 3.0/4.0

Major computer languages completed: Cobol, Basic, Assembler,  
Pascal, Fortran, Dos

Studies included computer components, logic, hardware,  
software and micro processing concepts

Degree was supplemented with a business curriculum of Business  
Administration and Management.

Awards : 4 Year Athletic Scholarship  
High School All American

## NCR Education

1985 - VRX Rel. 11 Features  
VRX System Performance

1986 - Micro General Ledger and Securities  
Asset Liability and Financial Planning  
Loan Closing and Tracking Technical Training

1987 - Basic Financial Products and Applications  
Basic Financial Account Processing  
Basic Selling Skills  
Branch Automation System  
Financial Sales Training

1989 - Speak as if Your Job Depended  
Strategic Selling Skills

Personal: Birth date - 07/20/62  
Will Relocate  
Single  
Health - excellent  
Height: 5'5"  
Weight: 135

295  
660

Work Experience:

Summer 1982 Bank Teller  
Summer 1983 Cheshire County Savings Bank, Keene, New Hampshi

Responsibilities included customer services, data entry, and miscellaneous clerical duties.

June 1984 - current  
NCR Corporation/NCR Data Services Division

NCR Data Services is a division of NCR Corporation that operates a network of data centers through out the United States. We service 850 financial institutions. I have worked for the financial unit that is responsible for supporting and selling the STARCOM Financial processing system.

Salary History:     1990 - Base - \$ 32,000 Commission YTD - \$19,492  
                      1989 - Base - \$ 31,000 Commission \$ 35,236  
                      1988 - Base - \$ 25,961 Commission \$ 11,710

PA/Scale: 09-04-86 05/06  
          04-06-89 04/06

June 1984 - May 1985     COMPUTER OPERATOR  
                          NCR Data Services Division, Framingham, MA

Was responsible for performing the end of day procedures for the NCR Financial Data Processing Service Bureau. Performed the computer operations to produce the reports, fiche, and programs necessary to be executed so a financial institution could process their applications with NCR the next business day.

May 1985 - Sept 1986    OPERATIONS ANAYLST  
                          NCR Data Services Division, Glastonbury, CT

Was responsible for equipment and programs to run efficiently in the computer room.

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Was responsible for installing and implementing the operations software and harware into the new Glastonbury facility.

Provided additions, modification, and deletions to the communication poll codes for terminal interfacing with STARCOM.

Coordinated and assist the installation and testing of software releases

Review cassette analysis reports for possible bad disc packs, bad disc drives or bad disc controllers, and discuss with field engineering for corrective measures.

Installed operation systems into new equipment

Reviewed and monitored operations, problems and more efficient ways of running the systems.

Sept 1986 - May 1987

CUSTOMER SUPPORT ANALYST - MICRO PRODUCTS  
NCR Data Services Division, Glastonbury, CT

\*\*\* Was responsible for implementing and developing the Satellite Services Department for the Glastonbury DPC. Held the first position.

Was responsible for supporting, installing, and training the micro software applications that corresponded with the STARCOM product. Direct contact with the customers of NCR.

Was responsible for all problem resolutions

Work with the STARCOM support representatives to assist them in the understanding of the micro products that our customers utilized and also with the micro products which they used internally such as wordstar and lotus.

Coordinated training and sales seminars on the products supported

Assisted sales in presentations, demonstrations, and marketing material for prospective customers.

Software Applications:

Asset Liability, General Ledger, Securities, STARSTREAM (Report Writer), Loan Closing and Tracking, Remote Printing, Fixed Assets, Accounts Payable, Dos, Wordstar, Lotus, DBase, Symphony, Overhead Express and Harvard Graphics

May 1987 - Oct 1987

SALES REPRESENTATIVE  
NCR Data Services Division, Hartford

Went through NCR's sales training program which included training in sales and the financial industry